



Public Sector Plc

Strategic Asset Managers to the public sector

What we do

Public Sector Plc is a specialist UK strategic asset manager, creating commercial partnerships with local authorities and other public sector bodies to add value to land and property assets by bringing resources, innovative funding solutions and end-to-end delivery services.

We deliver strategic asset management projects on public owned land and assets across the full spectrum of real estate with an emphasis on socio-economic benefits for our partners and community.

Partnerships

With 21 partnerships established with UK public sector bodies since 2010, the business can also be appointed via OJEU compliant frameworks to support our end-to-end service to public sector organisations outside the Public Sector Plc partnership framework.

We work with our partners as part of their team to achieve shared objectives to support regeneration, climate change, employment and placemaking. There is no one size fits all with our partnerships.

Why partner with us

Each of our public sector partners has its own set of corporate ambitions and through the creation of a Public Sector Plc partnership we enable closer collaboration than other traditional joint venture arrangements. We are uniquely placed to offer property expertise, skills and investment to the public sector, facilitating commercialisation and creating value through existing land and property assets.

Asset management

Many councils' own portfolios of assets, often comprising non-operational properties that are income producing. Whilst the revenue these properties generate is beneficial there is often little rationale for why particular assets are owned and the skills and resources required to effectively asset manage such a portfolio are lacking.

Frequently, these portfolios are unbalanced in terms of the mix of uses and have many tenancies close to expiring or holding over. This presents a significant risk to the revenue stream in the medium term.

Public Sector Plc has experience of analysing such portfolios and finding creative solutions for their management, both on a day-to-day and strategic basis. The ultimate objective is to create a portfolio that is cheaper to run, has a higher capital value and generates greater net income.

Dealing predominantly with surplus land, assets or property held for development, a range of outcomes can be delivered. This includes capital creation, revenue savings, revenue income, socio-economic outputs and new buildings or community facilities.

The starting point for any project is to understand the primary objectives and outcomes sought by our public sector partners. From this point, a creative process begins to explore ideas and opportunities to deliver a project that achieves or exceeds stated objectives in a way that works from a commercial perspective.

Building and sharing value created by Public Sector Plc's team of property professionals allows many projects to be unlocked that at first seem unviable.

Contact the team at hello@publicsectorplc.com to find out more on how to work with Public Sector Plc.